

# Interim Management

DSE Services



## Firm Qualifications

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Summer 2008

DOTY ⚓ SCOTT ENTERPRISES, INC.

# DSE Firm Qualifications

*Consulting and financial advisory firm where senior people and a 'results, not reports' approach make the difference.*

Since 1996, Doty Scott Enterprises, Inc. (DSE) has provided valuations, restructuring, merger and acquisition services, SEC compliance services, interim management, and investor relations research for corporate clients.

Our interim management team are leading providers of turnaround, performance improvement, and financial and operational restructuring services. Our exceptional professionals are dedicated to fulfilling CEO, CFO, COO or CRO positions to help companies secure their future viability by driving long-term positive change. DSE is a provider of problem-solving consulting and technology services to major corporations, and financial institutions when confronting critical issues that shape their future and the future of their clients, such as financial and operational improvement, major litigation, mergers and acquisitions and regulatory issues.

DSE provides independent, unbiased business and professional financial services focusing primarily on SEC compliance work. The valuations and financial analysis we perform are required in many contexts including financial reporting, capital budgeting, merger and acquisition transactions, fairness opinions and investment analysis. Our financial expertise includes the following areas:

- ◆ Business / Enterprise Valuations – FAS 157
- ◆ Derivative/Hedging Valuations – FAS 133
- ◆ Equity Incentive Stock Option Valuations – FAS 123R
- ◆ Goodwill Impairment Studies – FAS 142
- ◆ Purchase Price Allocations – FAS 141R
- ◆ Impairment Studies – FAS 144

Attached is a limited list of clients for which we have performed work and short bio's on our principals.

Sincerely,

*Phil Scott*

Phil Scott, CFA  
Principal

## SEC Compliance Services - Partial Client List:

- ◆ Cargo Connection
- ◆ Ceterus Networks
- ◆ Conversion Services International
- ◆ eLinear
- ◆ Enerl
- ◆ ERF Wireless
- ◆ Goldman Sachs
- ◆ Houston American Energy
- ◆ HydroFlo
- ◆ IGene Biotechnology
- ◆ Inland Community Bank
- ◆ Natural Nutrition
- ◆ New Century Energy
- ◆ NYFix
- ◆ Opexa Pharmaceuticals
- ◆ Petro Search Energy
- ◆ Pertuity Direct
- ◆ Power3 Medical Products
- ◆ Savi Media Group
- ◆ Solar Enertech
- ◆ Striker Oil
- ◆ Summit Global Logistics
- ◆ Trulite
- ◆ Tradewinds Environmental
- ◆ US Data Works

## References:

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\* Additional references provided upon request

# Phil Scott, CFA

## Principal

Twenty years of financial, valuation, corporate advisory, merger and acquisition and restructuring experience. His industry experience includes healthcare, oil and gas, manufacturing and investment banking. In addition to his research and valuation work, he currently serves as the interim CFO for two development stage public companies. Mr. Scott is a Chartered Financial Analyst designee.

## Education

- ◆ Charter Financial Analyst, member FAASD since 1999
- ◆ Master in Business Administration Degree in Finance, Summa Cum Laude, from University of San Diego, San Diego, California.
- ◆ BS Degree from California Institute of Technology, Pasadena, California.

## Positions Held

- ◆ Chief Financial Officer:
  - ◆ Savi Media Group, Inc. (SVMI.OB)
  - ◆ Quest Oil Corporation (QOIL.OB)
  - ◆ SurgiCare, Inc. (SRG)
  - ◆ Personal Stamp Exchange, Inc.
  - ◆ The Camden Group, Inc.
- ◆ Sr. V.P. of Development (M&A):
  - ◆ Heritage Provider Network, Inc.
  - ◆ HealthCare Partners, L.P.
- ◆ Managing Director (Investment Banking/Valuations):
  - ◆ Doty Scott Enterprises, Inc. (DSE)
  - ◆ Herrera Partners, L.P.
  - ◆ Focus Enterprises, L.P.

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# Jim Doty

## Principal

Over Thirty years of financial, corporate advisory, merger and acquisition and restructuring experience. Past president of HealthCare Partners, Ltd. (HCP) Management Services and Consulting Division; past executive vice president and chief development officer for HCP, Ltd; and a founder, president and chief executive officer of The Camden Group. He has over thirty-three years of management experience concentrating in the healthcare, real estate, and start-up operations.

## Education

- ◆ BS Degree Business Management from the University of California at Los Angeles (UCLA).

## Positions Held

- ◆ Chief Executive Officer/President:
  - ◆ Instant Communications LLC
  - ◆ HealthCare Partners, Ltd.
  - ◆ The Camden Group, Inc.

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# Al Haddad

## Managing Director

For more than 25 years, Mr. Haddad has been managing the delivery of services, technology based products (including financial planning, efinance, escrow, debt management, loans), information systems and systems integration in North America, Europe, Asia and Australia. Mr. Haddad has served as the CEO of a number of San Diego based companies, primarily turnarounds for eventual acquisition. Mr. Haddad has utilized this broad based senior executive experience to bring valuable insight to our clients for valuation analysis, mergers and acquisitions as well as turnaround opportunities.

### Education

- ◆ Executive Management Program Harvard University and General Electric
- ◆ B.Sc. degree from University of Massachusetts, Amherst

### Positions Held

- ◆ Chief Executive Officer/President:
  - ◆ Indyme, Inc.
  - ◆ Integrant, Inc.
  - ◆ Financial Profiles, Inc.
  - ◆ WPDS
  - ◆ RLM
- ◆ Vice President/Director:
  - ◆ Escrow.com
  - ◆ Lockheed Martin
  - ◆ GE

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# Financial Services with a Single Focus: **Your Success**

## **CORPORATE VALUATIONS**

- EQUITY—OPTIONS
- DERIVATIVES
- ENTERPRISES
- PURCHASE PRICE ALLOCATIONS
- ARO and DEPLETION
- FAIRNESS OPINIONS

## **INTERIM MANAGEMENT**

- INTERIM CXO POSITIONS
- TURNAROUNDS / RESTRUCTURING
- DEVELOPMENT / STARTUPS

## **MERGERS & ACQUISITIONS**

- BUY-SIDE REPRESENTATION
- SELL-SIDE REPRESENTATION
- FINANCIAL DUE DILIGENCE/ANALYSIS
- POST TRANSACTION INTEGRATION/  
POST-DEAL SUPPORT

## **INDEPENDENT EQUITY RESEARCH**

- INITIAL COVERAGE FACT SHEET
- FULL PROFILE VALUATIONS
- QUARTERLY UPDATE VALUATIONS

DSE provides independent, unbiased business and professional consulting and financial advisory services. Exceptional professionals dedicated to fulfilling chief executive officer, chief financial officer, chief operating officer or chief restructuring officer positions to help companies secure their future viability by driving long-term positive change.